



BRIDGE
INSURANCE BROKERS LIMITED

Construction Sector



ABOUT BRIDGE



Logical

Innovative

Professional

Dedicated Construction Team

Innovative & cost effective solutions

Tailored Health & Safety Support

Deep understanding of your issues

Tender process assistance

Contract Review service

Insurer Funded Training



OUR TEAM



Vaughan Rudd, Director

With over 23 years experience in the insurance industry, 15 of those at Bridge, Vaughan prides himself on his professional approach in providing technical solutions. Meeting and exceeding Clients' demands and expectations is also very high on Vaughan's agenda. Vaughan sees his particular strengths lying within construction and liability.

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Gavin Ruben, Director

Gavin is responsible for new business opportunities for Bridge working closely with Clients, Businesses and Professional Partners and has over 17 years experience within the insurance industry. He has been with Bridge since 2004 and joined the Board of Directors in 2007. Gavin specialises in Corporate Clients within the Construction sector. He is passionate about delivering 'real' solutions for his Clients and working in partnership to support their business objectives.

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DELIVERING SOLUTIONS



The Business:

A privately owned company, with an annual group turnover of approximately £160 million. Employing over 1,000 permanent staff, Daniel is an established key service provider operating within the UK and Internationally in the Utility, Civil Engineering, Marine and Energy Sectors.

The Long Term Relationship:

We have worked with Daniel Contractors for ten years and have grown together. This relationship is built on a genuine partnership approach and continuity of support. Two of our Board Directors have worked with Daniel for the whole of the 10 years they have been Clients.

What we do for Daniel:

From the beginning we looked for innovative solutions that would help the business smooth out the peaks and troughs of the insurance market. We have consistently delivered value both short and longer term. We have provided a 'hands-on' claims service from our team in Manchester, challenging claims, helping implement loss reduction strategies and thus lower uninsured costs. We strive to deliver solutions that can help give Clients a competitive advantage.

What Daniel say about us:

'Since our formation in 1994 it has been an exciting period of growth and diversification for Daniel. For most of that time Bridge have been there as our brokers. Not only have they adapted their advice and our insurance programme design to fit our changing business model, they have also been an invaluable risk management business partner; bringing real value to Daniel. They have delivered consistent quality from a stable service team and I have no hesitation in recommending them as a valued business partner.'



The Business:

A strong, successful and growing construction company which has established an excellent reputation in the social housing, urban regeneration and education sectors for over 20 years.

The Problem:

The business required a more robust insurance solution, insurer support and additional value and support for Health & Safety and claims management. The service received had become fragmented with the need to manage claims more effectively across all business areas in order to offer greater control to support their future growth.

The Solution:

We were able to utilise our expertise by putting forward one of our 'A' rated insurer partners. We delivered extremely competitive rates and an efficient claims management solution that was key to their objectives of delivering a robust and effective service to their own customers. We manage claims throughout their business (through our in-house claims team) which will deliver more control over their insurance costs moving forward in addition to Risk Management support to deliver pre-loss advice to reduce incidents. Our unique Health & Safety Team offered advice to Board members on regulatory 'landscape' including; Criminal and Civil liabilities which overall is able to 'dovetail' with their insurances to offer a broader, deeper service offering and overall Risk and Insurance solution.

What Forrest say about us:

'Like Bridge, we are a company who prides itself on its excellent reputation. We were looking for a more cohesive and complete insurance solution and found that Bridge delivered just that, enabling us to focus on and achieve our business objectives. Working closely with Bridge's in-house Claims team has allowed us to control our insurance costs and having the additional support of Bridge's Risk Management team has been invaluable. The transition has been seamless and the depth of understanding that Bridge has demonstrated of our business is impressive.'



The Business:

Glendale is a division of Parkwood Holdings plc and is a leading provider of green services to the public and private sector, offering a complete range of solutions from one unique source. The Group employs over 6,000 people.

The Problem:

Any contracting business faces a wide range of potential risks both to its own staff and to the public at large. With Glendale, this include use of potentially hazardous equipment, work at height and operations close to the Highway. When they talked to Bridge the business was unhappy at the way in which their insurers and brokers were failing to provide robust defence to legal actions arising out of their activities.

What we do for Glendale:

In addition to our innovative insurance programme design, Glendale chose to work with us because we provide a dedicated in-house claims team who are able to deliver a proactive claims service, challenging estimates and helping Clients mount a strong defence. Together we agreed a claims protocol that put the decision making firmly in our Client's hands. We have also rolled out a national claims defensibility programme, funded by insurers, that is training staff with the skills necessary to investigate and deal more effectively with incidents when they occur.

What Glendale say about us:

'Glendale has formed a strong relationship with Bridge based on a very high standard of service and excellent management relationships. By supporting our robust approach to claims management, backed up by easy access to advice and guidance in all aspects of insurance, Bridge provide a value added service in everything they do. Glendale Managed Services are happy to recommend Bridge as a valued business partner.'

CLIENTS



ANWYL
HOMES & CONSTRUCTION



P.N.DALY



McKEAN
GROUP OF COMPANIES



BOYS



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